

## Become a partner distributor

Join the Stallios partner program today, and start selling the Mayca solution to residential, commercial, and public sector customers at scale. As a partner, you'll also get privileged support and assistance for any questions you may have regarding the Mayca solution. Below you'll find the conditions required to become a partner, the commission rates, the license availability and price per sector, including a free distributor kit.

### Conditions for distribution

To become a distributor of the Mayca solution, you must have an office or brick-and-mortar store, and allow your customers to see and talk to a demo of Mayca, via your store or office, via the internet, or via presentations on the road. Also, your business must be in one of those 8 categories below:

- 1- A software seller, distributor, or manufacturer.
- 2- A computer and electronic store, or manufacturer.
- 3- A mobile phone seller, service provider, or manufacturer.
- 4- An internet device seller, service provider, or manufacturer.
- 5- An engineering firm, consultant, and device manufacturer.
- 6- A furniture and appliances store, or manufacturer.
- 7- A construction firm, hardware store, or manufacturer.
- 8- A professional individual or firm working in B2B and B2C sales.

You must also print your own flyers and business cards for your customers. Stallios supplies you with all the material needed and ready to be printed via the distributor kit below.

### Commission rates per sales

The commission rate for the residential sales is \$10.00 per sale, payable on the first of the following month of the sales. The commission rate for the commercial, educational, and healthcare sales is 10%, also payable on the first of the following month of the sales. Since the subscriptions to the commercial, educational, and healthcare sector are payable for one year, the commissions of 10% for those sales are very interesting for our distributors. The commission cap for a single sale is \$50,000.00 maximum. If you're a software developer who creates custom software for your clients to run on the Mayca solution, you'll benefit from 100% profit from those sales as well.

### License availability and prices

The Stallios partner program offers 4 license types to the distributors, including their price below. Those licenses are paid yearly, and they give our distributors the full rights to distribute and sell the Mayca solution to new residential, enterprise, and public sector customers at scale. The license covers the global marketing campaigns of the Mayca solution, including the installation in fast GPU clusters of the Mayca demo instances needed for your demonstrations, and all promotional material, such as the flyers and business cards, ready to be printed.

- 1- City/Regional..... Free
- 2- State/Provincial..... Free
- 3- National/Continental..... Free
- 4- Global/International..... Free

